



Job Posting Director of Public Finance

The Port of Greater Cincinnati Development Authority is seeking to hire a Director of Public Finance to manage its award-winning public finance practice. The position will have the primary responsibility for business development and transaction structuring and execution across a wide-range of public finance tools.

POSITION DESCRIPTION:

1. Manage a nationally-recognized public finance program to support economic and community development efforts in Cincinnati and Hamilton County. Current tools and programs include: TIF and special assessment bonds, a regional bond fund, lease transactions, PACE financing, EB-5, and conduit debt.
2. Structure and execute a variety of public and development finance transactions. Responsibilities include transaction structuring, credit analysis, negotiation of transaction documents, and managing the process to stay on schedule.
3. Market and promote the Port Authority's public finance capabilities with a focus on bankers, accountants, lawyers, developers, municipal leaders, consultants and others involved in economic development.
4. Generate revenue from public finance projects to support the overall operations of the Port Authority.
5. Administer projects during the financing term to ensure client and Port Authority compliance with contractual obligations pursuant to policy, project documents, and legal requirements including review of construction draw requests.
6. Identify, research and recommend innovative development finance opportunities while appropriately defining and managing risk.
7. Work as part of a Port Authority team on large regional public-private partnership projects.

DESIRED SKILLS / EXPERIENCE / EDUCATION:

1. Bachelor's degree is required with concentration in business, finance, public administration or related field. MBA preferred.
2. 7-10 years experience, with a broad scope of knowledge in the appropriate fields.
3. Solid background in credit analysis with an ability to understand and effectively communicate risk positions. Commercial or investment banking experience preferred.
4. Demonstrated experience in negotiating and reviewing complex legal documents and monitoring business contracts.
5. Comprehensive knowledge of bond or similar financing instruments including familiarity with the structure of bond financing.
6. Ability to think creatively about development financing and craft unique solutions to complex situations.

7. Strong project management skills with a demonstrated ability to coordinate the work of multiple parties to maintain an overall timetable.
8. Thorough understanding of the capital markets and investment fundamentals.
9. Excellent written and verbal communication skills, including experience making public presentations.
10. Highly organized and detail-oriented.

OTHER PREREQUISITES

1. Ability to tour Port Authority project construction sites and attend out-of-office meetings.
2. Satisfactory results on pre-employment written and oral testing, as administered by appropriate practitioners at the Port Authority's direction.
3. Satisfactory results of background investigations.
4. Be insurable and maintain insurability for the operation of motor vehicles as use of personal vehicle may be required to attend out-of-office meetings.
5. Ability to perform all of the essential functions of the position outlined herein without creating a direct or indirect threat to the safety of oneself or others.

The Port of Greater Cincinnati Development Authority is an Equal Opportunity Employer

To apply: Send a cover letter, resume, and salary requirements to jhall@cincinnatiport.org